GoalPost Labor Management Software (LMS) from Honeywell Intelligrated provides on-demand intelligence to measure, manage and plan labor for increased productivity, efficiency and facility performance in distribution and manufacturing operations.

Through user-friendly tools, GoalPost offers enterprise support for engineered labor standards, performance pay and continuous improvement with reporting, analytics and executive dashboards to fuel strategic labor decisions. Honeywell Intelligrated backs each installation with comprehensive lifecycle support, along with the expertise to enable fast return on investment and continuous improvement throughout the life of the program.

**FLEXIBILITY AND POWER TO MEET ANY LABOR CHALLENGE**

In time-sensitive distribution operations, effective workforce management requires flexibility to address variable skill levels and experience, with implementation support to deliver fast results. GoalPost offers quick startup with pre-defined interface connections and simplified data management, resulting in easy integration with Honeywell Intelligrated warehouse execution systems (WES) or any warehouse management system (WMS).

This delivers faster ROI and improved visibility, both across the enterprise network and between individual sites. Data analysis and automated tracking help identify training deficiencies and enhance resource planning with more accurate labor estimates. Configurable incentive rules and extensive coaching, mentoring and improvement tracking tools improve management control and employee engagement, ultimately reducing turnover while improving service cycle times and throughput capacity.

**INDUSTRIES SERVED:**

- Retail
- E-commerce
- Third party logistics
- Wholesale
- Food
- Beverage
- Consumer packaged goods
- Pharmaceutical and medical supply
- Post and parcel
- Field services
- Maintenance and inspections

**OPTIMIZE EVERY LABOR MANAGEMENT FUNCTION**

Honeywell Intelligrated’s LMS brings increased visibility and control with reduced overhead costs, enabling management to invest in the workforce and maximize overall productivity in a variety of applications.

- **Employee performance evaluation** – Use automated labor tracking and specially engineered performance standards for transparent, error-free assessments.
- **Workforce development** – Scale employees up to target productivity with training curves, and utilize coaching tools for individual and process improvements.
- **Resource planning** – Utilize accurate labor estimates based on historical performance and current demand expectations to reduce labor costs from overstaffing and avoid risking insufficient staff.
- **Distribution network evaluation** – View enterprise-level reports and drill down to more specific views to compare individual facilities and processes.
- **Workforce motivation** – Clearly communicate the relationship of individual contributions with business-level goals and reward effort with incentive pay.
- **Scenario planning** – Ensure critical operations keep moving by planning and implementing well-understood processes for unplanned developments.
- **Execution monitoring** – View real-time execution of labor plans for resource balancing and 100 percent SLA achievement.

**OPERATIONAL EXAMPLES**

- **Lessons learned**
  - Employee performance evaluation
  - Workforce development
  - Resource planning
  - Distribution network evaluation
  - Workforce motivation
  - Scenario planning
  - Execution monitoring

**LMS GUIDES INFORMED DECISIONS**

- **Enterprise**
  - How does this facility’s UPH compare to my other facilities?
  - What are the total direct labor dollars for this facility?
  - What is the overall performance of my inbound operations?
  - What operations have the highest CPU? How does that relate to On-Standard time?
  - What are the total costs related to vendor A, vendor B and vendor C?
  - Which individuals have performances under 80%?
  - What temporary service provides the best quality of temps?

- **Facility**
  - Over the last eight weeks, the average UPH has dropped 25%. Why?
  - We just landed a new account. Can my inbound operations handle the increased volume?
  - The Off-Standard time is very high in this area. Is the supervisor managing resources properly?
  - My CPU for this vendor is 25% greater than the others. Are my rates correct?

- **Departments**
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**STRATEGIC EXAMPLES**

- **Enterprise**
  - I have additional production in the Southeast. What is the most cost-efficient facility to send it to?

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INSITE ENTERPRISE REPORTING AND DATA ANALYSIS
GoalPost offers more than 70 interactive reports that cover KPIs across all facility levels, from enterprise metrics down to individual workers, all delivered through user-customizable interactive dashboards. Management can identify opportunities for improvement and enhance operational efficiency. With enterprise reporting and analysis, operators can:
• Compare facility cost, performance and productivity
• Customize alerts for operations or processes that require immediate action
• Create custom reports using data templates or modify existing reports
• Utilize powerful data filtering, sorting, exporting and graphing capabilities

COACHING AND TRAINING
Identifies which employees require coaching through user-defined performance criteria like efficiency and performance. Tracks associate training progress through user-defined parameters tailored to maximize workforce productivity. Coaching and Training offers capabilities to:
• Identify training opportunities through automated, early identification of low and high performers
• Improve processes and establish appropriate expectations for new hires
• Evaluate progress and manage associates throughout the training process
• Improve employee engagement and productivity

TIME TRACKING
Automates and manages cumbersome timekeeping processes, with in-depth functionality and easy-to-use features to execute mass time transfers and filter associate views by operation, shift and time categories. Any web-enabled computer can act as a time kiosk to enhance existing timekeeping systems and allow employees to clock in and out. Time Tracking helps operators:
• Identify and address clocking mistakes
• Eliminate paper timesheets and error-prone manual time-tracking processes
• Empower supervisors with real-time employee visibility and information

LABOR TRACKING
Tracks and analyzes labor performance to reduce operating costs, improve facility throughput, and enhance staff planning. Automated Tracking reduces overhead costs and minimizes reporting errors, freeing supervisors to invest in the workforce. Labor Tracking can help:
• Improve operations management through early identification of performance trends
• Automate data capture process and reporting workflows
• Identify and address employees in need of additional training
• Create custom alerts for exceptions that require action

JOURNEY XYZ DISTANCE CALCULATOR
Enables discrete travel credit as an additional key value indicator within engineered standards. Tool offers flexibility to allow one- or two-way travel within aisles, distinction between in-aisle or open-area travel, and includes acceleration and deceleration factors for an unlimited number of resource types.
• Create multiple aisles with common characteristics instantly with aisle copy function
• Calculate both ground-to-location distance for forklift functions and location-to-location distance for order pickers with Z coordinates

INCENTIVE AND PERFORMANCE CALCULATION
Supports continuous evolution of performance improvement initiatives with the ability to add or amend incentives as a program matures. Helps motivate and retain resources by rewarding dedicated employees who exceed productivity targets. Incentive and Performance Calculation can:
• Align individual, team, training and indirect performance calculations with business-level goals using configurable incentive rules
• Evaluate employee performance and pay with user-defined metrics rooted in graphical formulas

DATA TRANSFER ENGINE
Facilitates data integration with external systems, including both the import and export of labor data from multiple host sources. Data Transfer Engine helps businesses:
• Connect using a variety of file formats, including flat files, CSVs or direct database connections
• Streamline data integration with ERP, WMS and other external systems
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**LMS PERFORMANCE MANAGEMENT MODULES**
SOLUTIONS OVERVIEW
Intelligent automated material handling solutions from Honeywell Intelligrated optimize processes, increase efficiency, and give businesses a competitive edge. Honeywell Intelligrated designs, manufactures, integrates and installs complete warehouse automation and software solutions, including:

- Warehouse execution systems
- Honeywell Robotics
- Fulfillment technologies
- Voice solutions
- InControlWare® machine controls
- IntelliSort® sortation systems
- Conveyor and pallet conveyor systems
- Alvey® palletizers
- Automated storage and retrieval solutions (AS/RS)
- Labor management software
- IN-24X7® Technical Support

LIFECYCLE SUPPORT SERVICES
Honeywell Intelligrated Lifecycle Support Services provides all the services, parts and support needed to keep systems running at peak efficiency. Staffed with a network of Honeywell Intelligrated professional Lifecycle Support specialists, multilingual customer service is accessible 24x7 with a single number to call: +1 877.315.3400.
LMS PERFORMANCE MANAGEMENT MODULES

LINEUP LABOR PLANNING
Accesses labor standards, historical performance, performance goals and department definitions in labor planning projections. LineUp uses performance and utilization ratings to illustrate what facility staff can accomplish and how much room exists for improvement. LineUp helps operators:
- Determine staffing requirements based on labor availability, productivity projections and/or volume requirements
- Identify and correct bottlenecks in workflows
- Create and store staffing plans at operation, department or facility levels
- Plan at the operation level or intelligently split plans out to multiple types with a single entry

GAMEPLAN EXECUTION MONITORING
Track actual work against the plan in real time. Get up-to-date metrics on plan completion, resource excess and deficit, and much more.
- Allows operations real-time view to when work is executed against a plan and the impact on service level agreements
- Gives specific direction if resources should be added or removed to optimize labor staffing and usage

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THE CONNECTED DISTRIBUTION CENTER
The pace of change in modern commerce is putting tremendous pressure on fulfillment operations. To stay competitive and protect profits, companies need solutions that help them achieve maximum throughput, day-to-day flexibility, future-proof scalability and intelligence to make informed decisions.

The Connected Distribution Center helps companies make the digital transformation necessary to increase reliability, improve utilization and maximize productivity through:

• Intelligent, data-driven, high-speed execution
• Automated, adaptable processes for machines and workers
• Optimized utilization with the ability to seamlessly adapt and expand
• Insights and predictive analytics, from sensors to the cloud